**Chinmay Sinha**

D-4, Green Park Main, Hauz Khas, New Delhi - 110016

**Contact:** +91- 8148 450 298; **Email:**chinmay\_sinha@hotmail.com



**BUSINESS ANALYST**

Seeking challenging assignments for a career encompassing personal & professional enhancement keeping in line with technical advancement of the industry



**PROFILE**

* Qualified **B.Sc Honors (Mathematics)** from **Sri Venkateswara College, University of Delhi** and pursued **M.Sc (Applied Quantitative Finance)** from **Madras School of Economics,** also **worked as Business Analyst in Evalueserve, Gurgaon** for 15 months and having an inborn quantitative aptitude & determination to carve a successful career in the industry.
* Provided solutions improving knowledge-based processes across divisions and functional units including Market analysis and competitive intelligence, Customer insight (market research and data analytics), Business development and sales support.
* Acumen in mapping business dynamics and realigning strategic and operational drivers to combat competitive forces & stay firmly afloat with impeccable track record of delivering superior performances under demanding work environments
* Proficient in rapid rapid-turn-around and in-depth research on markets, countries, customers, and competitors which includes **Market Sizing, Company Benchmarking, Competitive Landscaping, Business Research and Strategy development for various Consulting firms** and understanding competition, consequently achieving and providing high productivity standards**.**
* Adept in **providing Key takeaways/Highlights/Forecasting/Estimation various analysis methods like Conjoint, Regression and Cluster**; capable of combining strong business acumen with the ability to conceive profitable and efficient solutions utilizing technology.

**ACADEMIC EXCELLENCE**

* Knowledge of Object Oriented Programming languages like ***Python,*** ***Bash Shell scripting*** and Command-Line Tools**.**
* Proficiency in Scientific computing languages (***Octave/MATLAB***).
* Deployment of various analytical techniques like Cluster Analysis, Segmentation analysis, Linear Regression, Logistic Regression, Time Series and Panel Data Analysis using **SAS/R**/**Eviews.**
* Financial Modelling and designing and deployment of **VBA Macros** in ***EXCEL Spreadsheet***.
* Superior verbal and written communication skills, ability to convey rigorous mathematical concepts and considerations.
* Built a basic search engine app and many text-based games on **Python**.
* Academic Project on `Prediction of Stock Market Variables using **Machine Learning** techniques.

**TECHNICAL SKILL SET**

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| --- | --- |
| Languages | Python, MATLAB/Octave |
| Analysis Tools | SAS, R, Eviews |
| Database | Bloomberg, Reuters, Thomson One-banker, Thomson Eikon, One Source, Data monitor, Global Data, ISI Emerging Markets, Economist Intelligence Unit Database, Amadeus, Factiva and Zephyr |
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**PROFESSIONAL EXPERIENCE**



**Evalueserve, Gurgaon *July 2011-Oct 2012***

**Business Analyst**

* Investigating and assessing various requirements of the client for result preparation and identifying appropriate solutions.
* Deftly managing multiple projects, ensure successful completion of the projects within the approved Budget and smooth execution and implementation of the project.
* Collaborating with the team members and senior management to maintain a continuous stream of information regarding the project status and progress.
* Interacting with the management, team, and associates to facilitate smooth communication to understand and analyze the requirement and also to identify appropriate solutions for problems, if any.
* Responsibilities include technical & functional gap and to understand results requirements.
* Handling and managing a team with distributed resources to ensure timely delivery of the project and resolve team conflicts as and when required.

**Projects worked**

* Finnish Procurement Consulting Client – Business, Development, Financial, Ratio, Regression and Equity Analysis of various industry players and various consulting projects.
* American Investment Banking Group – Competitive Landscape mapping, Benchmark and Industry Analysis of major auto component suppliers of the world.
* American Farm Equipment manufacturer – All India market research through personal interviews to estimate the total market size of the Combine harvester market in India, Conjoint Analysis and Optimal distribution model assessment for the client.
* Industrial Production Study for an automotive component manufacturer – Mapping of Industrial Production Indices and estimation and forecasts of various economics sectors in major countries and providing a final supply chain analysis in respective countries.
* Competitive benchmarking for a global logistics supplier – The competitive landscape study of the logistics service providers in Europe and United Kingdom to identify the gaps where the client can pitch into the system of Parcel Shops.
* Analysis of Secondary Data accumulated to forecast or estimate key figures.



**EDUCATIONAL CREDENTIALS**

**M.Sc Applied Quantitative Finance;** Madras School of Economics; 7.5/10

**B.Sc (Hons.) Mathematics;** Sri Venkateswara College, Delhi University; 60.7%

**Higher Secondary Certificate;** 81.25%

**Senior Secondary Certificate;** 83.2%



**CAREER HIGLIGHTS**

* Founder of ‘UniPhi’- an organisation during college which was primarily engaged in developing customized android app and websites as per client demand.
* Co-founder of ‘Mantra Enterprises’ and primarily engaging in Brand Management, Research and Innovation, Human Resource development for the organization.
* Secured an international internship at YAZ Bilgi Sistemleri ve Tic A.S., Istanbul, Turkey for the development and implementation information system applications specific to client in the field of Banking, Corporate Solutions and Business Intelligence.
* Placement offers from Arivum Business Solutions as a Trading Associate after Graduation.
* Winner of NATIONAL SCIENCE CONGRESS at state level and bagged the consolation at national level and was awarded the pre-‘eminent title of “Junior Scientist” due to dexterous project on “Indigenous method of purifying water”.
* Won the Third Prize at International Ozone Layer Quiz.
* Participated actively at “Tryst 09” in robotic workshop and developed a modified toy using rudimentary concepts of embedded system.
* Captain of School soccer team and played various tournaments, also the organizer of various inter-college soccer competitions.
* Participated in a myriad number of Painting, Quiz and Debate competitions organized at school, college and district level.
* Successfully participated at various cultural events like Rendezvous (IIT D), Antaragini (IIT K),Thomso(IIT R),Srijan(IT BHU) in various events.
* Worked in the milieu of active social entrepreneurs in NGOs like Khoj where handled the publicity and executed its functioning with adroitness.
* Volunteered for Managing head at EXSPO, a 30 country-international sports meet organized at an imperial stratum, and also competed in Soccer and Table Tennis competition.
* Active member of Debating Society at school and college.
* Member of Delhi Basketball Association.



**Permanent Address:** 142, Samar Vihar Colony, Alambagh, Lucknow

**Date of Birth:** 28th May 1988

**Contact:** +91 – 81 48 45 02 98

**Passport No:** L1655969

**Reference:** Available on request

**Skype:** chinmaysinha

**cover-letter**

**CHINMAY SINHA**

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<Chinmay Sinha>

**Masters in Applied Quantitative Finance from Madras School of Economics**

**Bachelors in Sciences (Hons.) in Mathematics from Sri Venkateswara College, Delhi University**

**Worked as a Business Analyst in Evalueserve, Gurgaon (15 months)**

I am a competent and diligent professional with B.Sc (Hons.) in Mathematics from Sri Venkateswara College affiliated to University of Delhi and Masters in Applied Quantitative Finance from Madras School of Economics. I have also spearheaded as a Business Analyst in Evalueserve, Gurgaon for 15 months.

Possess knowledge in market sizing, company benchmarking, competitive landscaping through primary/secondary research and paid databases and understanding competition, consequently achieving and providing high productivity standards with Technical and Analytical Skills using tools such as SAS/R and EViews. I am seeking a challenging role that would synergize my skills and experience in Computational Statistics/Analytics and decision sciences.

My experience in Evalueserve, Gurgaon for 15 months has sharpened my organizational, management and multitasking skills. During my tenure at Evalueserve I have worked on a market research project to estimate the market landscape of farm mechanization equipment’s in India, where I travelled across India to research about the subject in every state. Also I have performed statistical analysis and estimation on the data collected.

To describe myself in a nutshell, I am systematic, organized and hardworking; ready to take up any challenge of life abreast with the latest trends and a team player with excellent communication skills. As a leader I am Ameliorating my adroitness in leadership skills by working as an entrepreneur in Mantra Enterprises as the co-founder and primarily engaging in Brand Management, Research and Innovation, Human Resource development for the organization. I have also worked with myriad social entrepreneurs in NGO’s providing teaching assistance, process and publicity management. Participated in a large number of extra-curricular activities juxtapose to academics.

My basic objective is to hone in my skills for comprehensive personality development and be an epitome of trust and reliability for the organization. My prime goal is to understand professional environment and capitalize on opportunities.

**The above credentials along with my enclosed resume make me ideally suitable for a position in your organization. I would appreciate an opportunity for a personal interview**.

Thanking you in anticipation.

Yours sincerely

Chinmay Sinha